

INTERNATIONAL BUSINESS RESOURCES

Organization	Services	Phone	Web Site	E-mail	Contact	Services for Domestic Companies	Services for Int'l Companies
Bankrate.com	Secured credit cards		www.bankrate.com				Yes
Bioenterprise	Assistance to bioscience start-ups in NE Ohio	(216) 658-3972	www.bioenterprise.com		Mr. Baiju Shah		Yes
Business Development Institute, Inc.	Matching of investment partners. Offices in Korea, Singapore, India.	Klotzman:(216) 469-0190; Hong: (216) 224-3461	www.bdi-ohio.org	kerry.klotzman@bdi-ohio.org avery.hong@bdi-ohio.org	Mr. Kerry Klotzman	Yes	Yes
Cleveland Council on World Affairs	Assist NE Ohio businesses to become more successful players in the global economy.	(216) 781-3730 X 104	www.ccwa.org	ssasvari@ccwa.org	Ms. Susan A. Sasvari	Yes	
Cleveland State University International Center	1) Outreach program: market research for companies; workshops; internships 2) TARGET Program - mentoring, networking	Hart: (216) 875-9715	www.csuohio.edu/cba	c.hart@csuohio.edu	Ms. Collette Taddy Hart	Yes	
CPEA Enrichment Center	Chinese community enrichment center, offering children's after school and weekend classes in yoga, dancing, painting, chess, music, tai chi, etc.	(330) 256-3357	www.cpeaus.org		Mr. Xiao-Yang Huang		
Export 911	Educational website focusing on international business. Provides info on export-import marketing, management, letters of credit, insurance, logistics, and more.		www.export911.com			Yes	
Export-Import Bank of the U.S.	U.S. export credit agency; assists in financing the export of U.S. goods to international markets.	(800) 565-3946	www.exim.gov	info@exim.gov; www.exim.gov/contact/contactus.cfm		Yes	
Federation of Indian Community Federations	Umbrella organization for various sister organizations providing cultural activities, networking for Greater Cleveland's Asian Indian community.		www.fica-cleveland.org		Mr. Satish Parekh		Yes
First Energy Export Now Program	Sales opportunities, trade events, matchmaking	(419) 249-5230	www.firstenergycorp.com/economicdevelopment	hdrosebrock@firstenergycorp.com	Mr. Hans Rosebrock	Yes	
Global Ohio	Web site for import/export information		www.globalohio.org			Yes	
Hong Kong Trade Development Council	Create and facilitate opportunities in international trade for Hong Kong companies, especially small and medium-sized enterprises (SMEs), and to promote a positive image of Hong Kong.	(312) 726-4515	www.tdctrade.com	chicago.office@tdc.org.hk	Mr. Richard Tam	Yes	Yes
India Ohio Chamber of Commerce	Promotes business between India & Ohio	(216) 774-1179	www.indiaohiochamber.org		Ms. Radhika Reddy	Yes	Yes

Organization	Services	Phone	Web Site	E-mail	Contact	Services for Domestic Companies	Services for Int'l Companies
International Trade Assistance Center at KSU (ITAC)	Export counseling for smal & medium size businesses in NE Ohio	(330) 672-4081	www.itacneotec.org	isenese@itacneotec.org	Mr. John Senese	Yes	
KeyBank Global Trade Services Group	Import/export services, financing, seminars, Patriot Act documentation	(216) 689-3113 (800) 523-7248	www.Key.com/international	david_w_nuske@keybank.com	David W. Nuske	Yes	Yes
Magnet	Advocacy for manufacturers, clearinghouse for product improvement, global access (sourcing & markets), product innovation.	(216) 432-5300	www.magnetnetwork.org		Mr. Michael Pezo	Yes	
NEOintern	Student internship programs	(216) 420-9200	www.nochec.org	neointern@noche.org		Yes	
North Coast International Trade Assistance Center	Free export counseling, market research, seminars, trade events	(440) 357-2290, X29	itac@lcedc.org	itac@lcedc.org	Mr. David Simerly	Yes	
NEOTEC (NE Ohio Trade & Economic Consortium)	Assist NE Ohio businesses with export sales development; attract foreign investment to NE Ohio	(330) 672-4080	www.neotec.org	NEOTEC@kent.edu	Mr. Ronald DeBarr	Yes	Yes
Northeast Ohio International Business Network	Assistance for people involved in international business: networking, education, hosts missions	(216) 771-1200	www.neoibn.org	admin@neoibn.org		Yes	
OH Dept. of Development Global Markets Division	Export assistance for Cuyahoga, Lake, Lorain, Geauga Counties	(614) 644-6476	www.odod.state.oh.us/itd		Mr. Scott Foyle	Yes	
Ohio Dept. of Development	Database of industrial sites and buildings		www.OhioSites.com				
Ohio Dept. of Development, Global Markets Division	Export counseling, agent/distributor search, financing, business missions, marketing to generate trade & investment opportunities for Ohio	(614) 728-4775	www.odod.state.oh.us/itd	sean.corson@development.ohio.gov	Mr. Sean Corson	Yes	
Ohio Dept. of Development Ohio / China Initiative	Information and contacts for Chinese companies investing in Ohio		http://www.ohiomeansbusiness.com/china/chinese-investments.php	china@development.ohio.gov	Mr. Jeffrey Bernstein		Yes
Ohio Foreign Commerce Association	Provides members with information & resources for international trade: seminars, trade leads, networking legislative business advocacy.	(440) 248-9116	www.ohioforeigncommerce.org	Ebenhoff@OhioForeignCommerce.org	Mr. Ed Benhoff	Yes	
Ohio Israel Chamber of Commerce	Networking, facilitates joint ventures, trade missions , sales leads available to members	(216) 965-4474	www.ohioisraelchamber.com	ohioisraelchamber@ameritech.net	Mr. Howard Gudell	Yes	Yes
Real Living / Realty One	Corporate relocation services.	(216) 328-2502	www.realliving.com		Ms. Sharon Orr	Yes	Yes

Organization	Services	Phone	Web Site	E-mail	Contact	Services for Domestic Companies	Services for Int'l Companies
Small Business Corporation	Not-for-profit agency of Government of Korea provides web site business matchmaking with qualified Korean manufacturers; internship program	(847) 699-1080	www.bizmatchkorea.org	sbc.usa@att.net	Jung Bae Park	Yes	Yes
Swedish-American Chamber of Commerce	Helps create and grow trade, commerce, and investment between Sweden and Ohio.	Swedish Consulate: (216) 621-4995	www.sacc-usa.org			Yes	Yes
U.S. Dept. of Commerce - Bureau of Industry & Security	Advance U.S. national security, foreign policy, and economic interests		www.bis.doc.gov			Yes	
U.S. Dept. of Commerce - Invest in America	Promotes and supports foreign direct investment in U.S.	(202) 482-5199	www.investamerica.gov	aaron.brickman@mail.doc.gov	Aaron Brickman		Yes
U.S. Government	Export market research, export laws, business opportunities, research tools, trade shows, financing	1-800-USA-TRADE	www.tradenet.gov			Yes	
U.S. Government: Cleveland U.S. Export Assistance Center	Export market research, export laws, business opportunities (find buyer, partner, agent, distributor), research tools, trade shows, financing	(216) 522-4750	www.export.gov ; www.buyusa.gov/northeastohio	susan.whitney@mail.doc.gov	Ms. Susan Whitney	Yes	
U.S. Government: U.S. Commercial Service	Promotes U.S. exports - On-line assistance for members to locate international trade leads, distributors, buyers		www.buyusa.com			Yes	Yes
U.S. Small Business Administration, Office of International Trade	Export information and development assistance for small businesses, including trade counseling, training, legal assistance, publications.	(216) 522-4731	www.sba.gov/oit			Yes	
World Trade Center Cleveland	Counseling, market research, seminars, trade missions available to members	(216) 432-5300	www.magnetwork.org	randy.nemetz@magnetwork.org	Mr. Randy Nemetz	Yes	